



## FORM CRS - RELATIONSHIP SUMMARY JUNE 2020

### INTRODUCTION

Natural Investments, LLC ("NI") is registered with the Securities and Exchange Commission (SEC).

Brokerage and investment advisory services and fees differ and it's important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at [www.investor.gov/CRS](http://www.investor.gov/CRS), which also provides educational material about broker-dealers, investment advisers, and investing.

### What investment services and advice can you provide me?

NI's advisors offer sustainable and responsible portfolio management services and financial planning. NI receives approximately 98% of its compensation from investment advisory services and approximately 2% from other services, primarily financial planning.

We provide portfolio management services that we offer on a discretionary or non-discretionary basis according to the authority you provide in an investment advisory agreement with us. When you grant us discretionary authority you provide us with authority to determine the investments to buy and sell in your account on an ongoing basis. You may impose reasonable restrictions on our discretionary authority, which must be provided to us in writing and accepted by us. If you do not provide us with discretion, then we will make recommendations and you will have the final decision regarding whether we purchase or sell investments on your behalf. As part of portfolio management services, we will monitor your investments and provide advice. Our services also include the recommendation or selection of other investment advisers. We require a minimum initial and ongoing account size for portfolio management services.

We provide financial planning services, in which we may provide advice and recommendations regarding your personal investment goals and objectives, tax planning, risk management, retirement, education, cash flow and investment planning. When providing only financial planning services, we do not monitor your investments and you make the ultimate decision regarding the purchase and sale of investments.

Additional information about our services can be found in our Disclosure Brochure (ADV Part 2), Items 4 & 7.

*Ask your financial professional:*

*Given my financial situation, should I choose an investment advisor service? Why or why not?*

*How will you choose investments to recommend to me?*

*What is your relevant experience, including your licenses, education and other qualifications?*

*What do these qualifications mean?*

### What fees will I pay?

We charge a percentage of assets under management for portfolio management services. These fees are assessed on a quarterly basis, in arrears. In some cases, fees are calculated and billed monthly. You should be aware that the more assets there are in your account, the more you will pay in fees. This means we have an incentive to encourage you to increase the assets in your account.

We also charge hourly and fixed fees for financial planning. When you pay us only an hourly or fixed fee, it will not include fees for implementing recommendations made. This means we have an incentive to recommend additional advisory services to you for which additional fees are charged.

Examples of the most common fees and costs applicable to retail investors include custodian fees, account maintenance fees, fees related to mutual funds, and other transactional fees and product-level fees.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Please refer to NI's Disclosure Brochure (ADV Part 2), Item 5 for additional information regarding our fees.

*Ask your financial professional:*

*Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

### **What are your legal obligations to me when providing recommendations as my investment adviser? How else does your firm make money and what conflicts of interest do you have?**

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here is an example to help you understand what this means.

NI allows our employees to purchase or sell the same securities that may be recommended to and purchased for you. Owning the same securities we recommend (buy or sell) presents a potential conflict of interest that, as fiduciaries, we must disclose to you and mitigate through our policies and procedures.

*Ask your financial professional:*

*How might your conflicts of interest affect me, and how will you address them?*

### **How do your financial professionals make money?**

Our advisors are paid approximately 80% of the fee that NI charges the client. We pay directly, there is no other form of compensation. The conflict of interest is similar to the firm's, in that advisors benefit from having more assets under management. We have no product sales commissions. If advisors are serving more clients and have a greater AUM they make more money, pretty straightforward.

### **Do you or your financial professionals have legal or disciplinary history?**

No. Please visit [Investor.gov/CRS](http://Investor.gov/CRS) for a free and simple search tool to research NI and our financial professionals.

*Ask your financial professional:*

*As a financial professional, do you have any disciplinary history? For what type of conduct? Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?*

**Please contact our Chief Compliance officer Christopher Peck at 707-758-0171, or at [www.naturalinvestments.com/contact](http://www.naturalinvestments.com/contact) for additional information about Natural Investments' services and to request a copy of Form CRS (ADV Part 3, this form) or our Disclosure Brochure (ADV Part 2). Our Disclosure Brochure can also be found here: <https://www.naturalinvestments.com/disclosures-disclaimers/> .**